

PARTNER SOLUTION BRIEF

Secure, Reliable, and Effortless OT Access Across Latin America and the U.S.



Introduction

Solving Remote Access for Latin American and U.S. Critical Infrastructure

Critical infrastructure organizations across Mexico, Latin America, and the U.S. face a growing need to enable secure, compliant remote access to OT environments—without relying on insecure legacy tools like VPNs or jump servers. Add to that a need for localized language support, regulatory compliance, and regionally trusted implementation—and the stakes only rise.

Xona and Dicofra have partnered to deliver fully managed secure access, purpose-built for OT and ICS systems. This partnership brings together Xona's industry-leading secure access platform with Dicofra's 30+ years of experience delivering cybersecurity services in Latin America and U.S. vital sectors, including energy, manufacturing, transportation, and utilities.

Better Together: The Joint Solution

Xona's Role: Secure, Frictionless Access for OT

The Xona Platform provides secure, controlled access to critical systems while isolating and protecting them from unmanaged user endpoints. Key capabilities include:

- **Disconnected Zero-Trust Access:** Isolates OT assets from user devices using protocol isolation—no RDP, VNC, SSH exposure.
- Clientless Architecture: Enables users to securely connect to critical systems from any browser—no VPNs, agents, or software installs required.
- Complete Governance & Compliance: Real-time session logging, video recording, time-based access control, and integration with local identities.
- **Deployment in Minutes:** Simple to set up, operate, and scale—even across distributed environments.

Joint Solution Highlights

- Fully Managed Delivery: Dicofra oversees deployment, training, and support—reducing operational burden.
- Localized Language & Engineering Support: Spanish and English language services delivered by Dicofra's experts.
- Effortless & Secure Access:
 Xona's clientless platform enables zero-trust access in minutes with no exposure to insecure user endpoints.
- Built-In Compliance: Supports IEC 62443, NIST 800-82, NERC CIP, and other regulatory frameworks.
- Reduced Cyber Risk: Eliminates
 VPNs and jump boxes—blocking
 ransomware entry points.
- Flexible Deployment Models:
 Available standalone or integrated with OT solutions like Nozomi Networks.

Dicofra's Role: Trusted Regional Cybersecurity Leadership

Dicofra delivers hands-on deployment, configuration, and first-line technical support for the Xona Platform, tailored to the unique challenges of Latin American and U.S. OT environments:

- Localized Delivery Teams: On-the-ground Spanish and English-speaking experts familiar with industrial protocols, asset classes, and regional regulations.
- Flexible Delivery Model: Available as a managed service or integrated into broader threat detection platforms.
- Ongoing Support & Advisory: Secure access delivered alongside other Dicofra cybersecurity offerings including threat detection, managed services, regulatory compliance advisory, local training, and change management.

Together, the Xona + Dicofra solution gives industrial customers a resilient, localized, and secure access foundation, enabling secure digital transformation at the pace their operations demand.

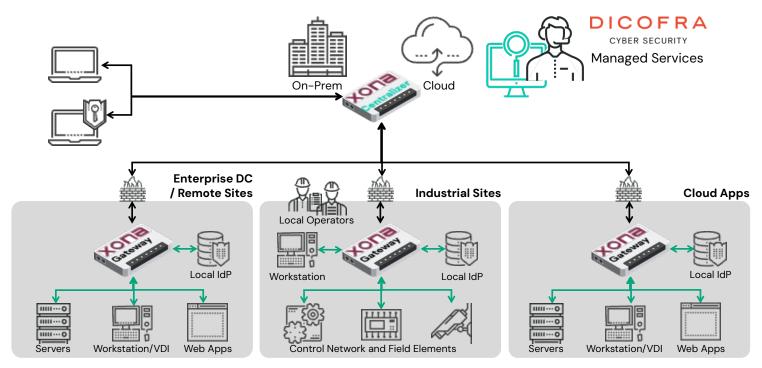
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Customer Benefits

- Stop ransomware at the source: Eliminate insecure endpoint connectivity to critical systems.
- Accelerate compliance: Enable secure access that meets IEC 62443, NIST 800-82, NERC CIP, and more.
- Enhance productivity: Simple three-click secure access that doesn't slow down technicians, vendors, or OEMs.
- Proven track record: Trusted by critical infrastructure operators and organizations in 40+ countries worldwide.

The Xona Platform with Dicofra Managed Secure Remote Access

- · Supports employees, 3rd party contractors, and OEM teams connecting securely through Xona.
- Enforce strong security controls like zero trust and maintain full visibility over who is accessing your systems.
- Protect critical systems from user endpoints that are the top threat vector for critical infrastructure cyber-attacks.



Take the Next Step

Find out how Dicofra and Xona can help your organization strengthen its secure remote access strategy while simplifying administration and compliance.

- Schedule a Consultation: Speak with our experts to discuss your specific cybersecurity challenges.
- Experience a Live Demo: See the platform in action through a guided demonstration.
- Test the Technology: Deploy a trial version to experience the benefits firsthand.

Contact us today to learn more about how Xona + Dicofra can transform your secure access!



Xona's mission is to empower the heroes protecting the critical infrastructure (CI) our communities rely on every day. Xona delivers the first secure access for critical infrastructure platform—purpose-built to secure, control, and govern access to the world's most critical systems. Trusted by CI organizations in more than 40 countries, the Xona Platform replaces vulnerable legacy access tools like VPNs and jump servers. It delivers complete user access control, protects critical systems from insecure user endpoints, and ensures compliance with global security mandates, simplifying governance and strengthening operational security.

DICOFRA

CYBER SECURITY

Dicofra is a Mexico-based cybersecurity company specializing in OT and ICS environments. With over 30 years of experience in industrial technology, Dicofra delivers secure remote access, threat detection, compliance advisory, and managed cybersecurity services to critical infrastructure sectors including energy, manufacturing, transportation, pharmaceuticals, and water utilities. Dicofra is trusted by leading industrial organizations across Latin America to protect operations and drive secure digital transformation.